CHRISTMAS EDITION

the

Christmas Edition

IN THIS ISSUE ... We Love Bikes! – Great Christmas Gifts — Our 2025 Calendar Revealed - The Howick Hop THE QUARTERLY MAGAZINE FOR BROKERS AND DEALERS — THE HUB — ISSUE 43 — SUMMER 2024

43



This year has zoomed by! We are starting to wind down, dust off the BBQ, hit the beach, and celebrate another fantastic year.

Growth has been our theme this year. We moved into a spacious new Auckland office (over five times bigger than before!) to fit our growing team, which now has close to 80 members. With more staff, a bigger network of supporting brokers, and record levels of chocolate delivered, we've been unstoppable! Even our muscles got a little boost as the team hit the gym together in our Wellness Program.

We couldn't have done it without you, our amazing broking and intermediary partners. Our Key Account Managers genuinely appreciate the warm welcomes they received in your offices around New Zealand. Next year, we're shaking things up so you can meet even more of the Star Insure team. Get ready for some fresh faces from other departments who will stop by to say hello alongside your Key Account Manager!

As we grow, we're also constantly evolving. In the New Year, expect updates like new policy wordings, fresh tech, even more engagement, and maybe even a new product!

But first, we're taking a well-deserved break to recharge and enjoy the festive season with family and friends, and we hope you get the chance to do the same.

Take care, and here's to a Merry Christmas and a sparkling start to 2025!



CONTRIBUTING WRITER: John Edie We love Motorbikes! In fact, it was the first product Star Insure launched many years ago. Now that summer is here, more people will be considering buying or upgrading their motorbike to enjoy a cruise around our beautiful country. This makes it a good time to remind you that we insure all kinds of bikes here at Star.

Are you part of the cool club?

... or any registered motorbike club actually! We have a 'Club Rider' policy specially designed for riders who are members of motorbike clubs. This policy offers Agreed Value and higher extension limits. It's a good question to ask when you're gathering details of your client's risk.

Mum & Dad are buying me a bike for Christmas.

Every rider needs to start somewhere, so we're happy to provide terms for most young and new bike riders. Bikes need to be learner-approved (LAMS) for those on a learner or restricted licence. If your client completes a Ride Forever Course to learn bike handling skills, we'll give them an even better deal.

I've won Lotto and now I'm expanding my bike collection from 2 to 20!

We love bike collections, but you can only ride one at a time. Many people (whether they win Lotto or not) build up collections of bikes and we support this with an insurance package that recognises only one bike is likely to be on the road at any one time.

I beat the terrible Auckland traffic by riding my bike to work.

It's not uncommon for clients to use their bikes for regular commuting; we understand it can be their main form of transport. Our Freedom motorbike policies now include Loss of Use cover, so in the unfortunate event of a claim, the client can hire a substitute bike. All our comprehensive motorbike policies include roadside assistance, which is very handy if you break down on the way to work.

I like to escape the ordinary by getting off the road or on the track.

Star Insure is happy to insure off-road bikes, trail bikes, farm bikes, Can-Ams, and three-wheelers. Our policy includes cover anywhere in NZ, including while in transit. Riders also love to use their bikes on the track. Star can extend the policy coverage for professionally run track events and rider training.



CONTRIBUTING WRITER:

John Edie

Driving on New Zealand Roads

CONTRIBUTING John Edie

Plenty of beautiful spots around New Zealand make for a perfect road trip or camping adventure. The summer weather means more cars are on the roads, and holiday traffic increases the dangers of driving.

Staying safe on the road requires some special attention. Here are a few tips:

1. Stay Left:

We drive on the left-hand side of the road, which can be confusing for visitors from countries that drive on the right, and sometimes they tend to forget. Always stay alert for drivers who might accidentally be driving into your lane.

2. Watch Your Speed:

Speed limits are strictly enforced, with residential areas usually at 50 km/h and open roads usually at 100 km/h. Be cautious, as narrow, winding roads often demand slower speeds.

3. Prepare for Rural Roads:

In the countryside, expect one-lane bridges, sharp bends, and occasional gravel roads. Drive cautiously and look out for signs indicating these features.

4. Watch for Wildlife and Livestock:

In rural areas, it's not uncommon to encounter sheep or cattle on the roads. Slow down and pass animals calmly to avoid startling them.

5. Take Breaks:

Long drives can be tiring, especially on twisting roads. Plan breaks to rest, enjoy the scenery and prevent driver fatigue.

These tips will help ensure a safe and enjoyable driving experience in New Zealand.



Driver Training at Hampton Downs

Online: www.tracktime.co.nz

Not only is this a fun experience, but also a valuable course to improve your driving skills. Learn how to brake, corner and control your car much better after a day with Mike Eady and his team. A great gift for new and younger drivers.



Great Gift ideas

this Christmas

A Southland Experience with Flights to Invercargill

Online: southlandnz.com

If you've got someone who is into bikes and cars, then a trip to Southland would make a nice gift. The beautifully presented Bill Henderson Museum is the largest classic truck museum on this side of the world, and it also has an equally impressive motorbike museum. E Hayes is the only department store in NZ filled with classic cars and bikes, amongst tools and building supplies. Visit in February when Invercargill really comes alive for the annual Burt Munro Motorcycle Challenge. Did we mention the seafood is the best in the world?

THE HUB - ISSUE 43 - CHRISTMAS 2024



03

Take a Train ride at Glenbrook **Vintage Railway**

Online: gvr.org.nz

The Glenbrook Vintage Railway was founded in 1970 and runs heritage trains over the Waiuku Branch Railway between Glenbrook and Waiuku, just south of Auckland. It's a great family day out, but if you want to venture further afield, they run regular multi-day trips across the NZ rail network. Recent trips have included New Plymouth, Napier and Ohakune. Relaxing in their restored carriages and being pulled by rebuilt heritage locomotives is a great way



See the South Island with Kia Ora Campers

Online: kiaoracampers.co.nz

This Timaru-based, family-owned business hires motorhomes from 2 to 6 berths, with pickup available from the main South Island centres. Spend a week camping around the scenic spots of the South, meeting local and international tourists at many of our famous spots!





THE HUB — ISSUE 43 — CHRISTMAS 2024

THE HUB — ISSUE 43 — CHRISTMAS 2024

Following the Stars this Christmas



Annalee Caltaux

- Senior Key

Account Manager

I have a very adventurous and funpacked break ahead of me these holidays! I am occupying my time at the beach, diving into water sports such as kneeboarding and wakeboarding to avoid the hot summer heat. I will be going fishing and taking the catch of the day back home to make New Zealand's most iconic and timeless classic—fish and chips!

I will also be enjoying my new electric bike, café coffees, and long leisurely walks on Orewa beach—what a way to spend a Kiwi summer!



Thaila Eaton- Key Account Executive

I am spending Christmas Eve at the beach with my family, building gingerbread houses and judging whose one is better while sipping on a nice glass of chilled wine under the hot summer sun.

On Christmas Day, I'll host a festive feast for my partner's family at our new home, while also squeezing in a walk along the Shakespeare Bay Coastal Track.
I'll also be packing for an exciting adventure down South in the Star Camper!

Daniel Hill – Motor Assessor

I will be spending Christmas Day in Raglan with my family. On Boxing Day, my 7-year-old daughter, Isla, and I will be leaving on a 4x4 trip around the South Island.

We will meet up with friends down in Picton and spend 2.5 weeks travelling, camping, and tackling some of the iconic off-roading tracks around the South Island. It will be a great experience as I have not been there before, so we are really looking forward to it.





Lenka Koutnikova

– Customer Care
Account Support

These holidays, I will be travelling to destinations in Europe and ending the year in Barcelona!

It's going to be an unforgettable trip, and I'm excited to share some of my childhood memories with my family when I take them to visit my home country.



Lusche Singh

– Marketing

I am working at Star Insure as a marketing intern this holiday season. I will apply the knowledge I have gained from my university degree in marketing and digital communication studies at AUT to all the fun and exciting projects I have been assigned during my placement.

This holiday season will be a very insightful and educational experience, exposing me to what it is like working in a professional industry and gaining some hands-on experience in my field of study.

Our calendar is here and ready to be distributed to broker offices and shared at the numerous car events we'll be attending over the summer!



This year, we've done something special by featuring a calendar filled with cars insured by us!

A few months ago, Janelle (our Key Account Manager – Clubs & Associations) invited direct customers to submit photos of their classic or hobby cars for a chance to be featured in our calendar. We were thrilled to receive hundreds of entries, making the selection process for the top 12 both challenging and enjoyable for our team. Each of the 12 finalists whose photos were chosen received a petrol voucher as a thank-you for their participation.

The result is a stunning calendar showcasing a unique collection of cars that hold a special place in their owners' hearts. You might even spot these vehicles cruising New Zealand's roads!



CONTRIBUTING WRITER: Katie du Toit

Under the Hood at the Howick Hop 2024

Star Insure was the main sponsor for the 2024 Howick Hop. As a locally-owned family business, we were thrilled to be part of this event that supports local and celebrates the joy of classic vehicles.

Furthermore, with some of our staff living in the area, it was an important event for us to be part of.

The Howick Hop brought the community together in a spectacular display of vibrant energy, with an array of classic cars revving up the atmosphere. The streets were lined with incredible market stalls offering a variety of goods while lively music filled the air, setting the tone for a day of fun and excitement.

We are proud to have been part of such a special day and look forward to supporting future events that bring joy, creativity, and energy to the heart of our community.







